

दक्षिण पश्चिम रेलवे
SOUTH WESTERN RAILWAY



मंडल कार्यालय /Divisional Office
वाणिज्य शाखा /Commercial Branch
Mysore-570001

सं वाई सी/No. Y/C. 518/Comml.Circu/MYSDN/2021

दिनांक Date: 22-02-2021

Commercial Circular (Coaching) No.04/2021
Rate advice No.02 of 2021

विषय/Sub: Discount scheme for bulk booking of Parcel space in advance.

संदर्भ/Ref: Railway Board letter No: 2020/TC(FM)/11/29 dated: 02-02-2021.

(Freight Marketing Circular No 03 of 2021)

1. Instructions for Advance Booking of Parcel space for 120 days were issued by Railway Board, vide letter of even number dated 11-09-2020. Thereafter, vide letter of even number dated 20-11-2020, directions were issued regarding charging of Advance Booking of Parcel space (in trains where parcel space has already been leased) at the highest lease rates for that train.
2. However, in order to promote Advance Booking in large quantities, it has been decided that a discount will be granted if a party decides to book bulk Parcel space in advance on end-to-end basis. The discount will become applicable if the space being booked (in a single trip) is more than the lease Parcel space under the highest lease rates. The quantum of discount shall be as under:

Advance booking Space	Discount
Up to 100% of the leased Parcel Space	Nil (No discount)
More than 100% up to 300%	25%, for space above 100% of leases Parcel Space
More than 300%	50%, for space above 300% of leased Parcel space

3. However the applicable rates for Advance Booking shall not be less than the base freight rate ('S', 'P', or 'R+25%' scale – as per categorization of train) for any of the slabs mentioned above.
4. The methodology for calculation of rates for Advance Booking has been explained in the following illustration:

Illustration

Assuming a train under 'R-scale' where base rates of Parcel (for end-to-end distance) is Rs.4000/- per Tonne:

Scenario 1:

Highest lease rates Rs.28,000/- for 04 Tonnes, i.e. Rs.7,000/- per Tonne		
If the proposal is for Advance Booking of 10 Tonnes for Parcel Space in a single trip, the charging of the same shall be as under:		
For 0 to 4 Tonnes	@ Highest lease rates	Rs.7,000/- per T= Rs.28,000/-
For 4 to 10 Tonnes	@ 25% discount	(0.75 Rs.7,000/-, i.e. Rs.5,250/-) per T- Rs.31,500/-
Total for 10 Tonnes = Rs,59,500/-		

Scenario 2:

Highest lease rates Rs.28,000/- for 04 Tonnes, i.e. Rs.7,000/- per Tonne,		
If the proposal is for Advance Booking of 23 Tonnes for Parcel Space in a single trip, the charging for the same shall be as under:		
For 0 to 4 Tonnes	@ Highest lease rates	Rs.7,000/- per T= Rs.28,000/-
For 4 to 12 Tonnes	@ 25% discount	(0.75 x Rs.7,000/-, i.e. Rs.5,250/-) per T- Rs.42,000/-
For 12 to 23 Tonnes	@ Base rate*	Rs.4,000/- per T=Rs.44,000/-
Total for 23 Tonnes = Rs.1,14,000/-		

Since the rates with 50% discount are Rs.3,000/- per Tonne, which are less than the Base Rates (i.e. Rs.4,000/- per Tonne) hence base rates will be applicable for this slab.

Scenario 3:

Highest lease rates Rs.44,000/- for 04 Tonnes, i.e. Rs.11,000/- per Tonne		
If the proposal is for Advance Booking of 23 Tonnes for Parcel Space in a single trip, the charging for the same be as under:		
For 0 to 4 Tonnes	@ Highest lease rates	Rs.11,000/- per T=Rs.44,000/-
For 4 to 12 Tonnes	@ 25% discount	(0.75 x Rs.11,000/-, i.e.Rs.8,250/-) per T- Rs.66,000/-
For 12 to 23 Tonnes	@ 50% discount	(0.50 x Rs.11,000/-, i.e. Rs.5,500/-) per T=Rs.60,500/-
Total for 23 Tonnes = Rs.1,70,500/-		

5. These instructions will be applicable from the Advance Booking in train services originating on or after 05th February 2021, and will remain applicable till 31st July 2021.
6. This issues in concurrence of Finance Directorate of Ministry of Railways.
7. Please acknowledge receipt of this letter.

Please Note and notify to all the staff concerned accordingly.

Previous Commercial Circular (Coaching) No.03/2021 regarding opening of Parcel traffic for outwards and inwards at TALAGUPPA (TLGP) Railway Station
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(DR. Manjunath Kanamadi)
Sr.Divisional Commercial Manager

To: All CCI's/CBSR of Mysore Division for information.