

दक्षिणपश्चिमरेलवे  
SOUTH WESTERN RAILWAY



मंडलकार्यालय /Divisional Office  
वाणिज्यशाखा/Commercial Branch  
Mysore-570001

संवाइसी/No.Y/C.206/DCC-Goods

दिनांकDate:04.08.2021

**DIVISIONAL COMMERCIAL CIRCULAR (GOODS) NO.128/2021**  
**RATE ADVICE NO.07 OF 2021**

विषय/**Sub**: Policy Guidelines for Concession in Freight Charges for Long Lead Traffic for Clinker.

संदर्भ/**Ref**: DD/R-III Railway Board's letter No. TCR/1078/2020/07/3316692 dated: 27.11.2020 (**Rates Circular No. 31 of 2020**)

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1. Distance based graded concession for transportation of Clinker for long lead of 1000 km or more is approved by competent authority as per the following guidelines.
2. The concession will be given customer-wise. Each customer (freight paying customer) is required to cross the prescribed Benchmark NTKM to avail this concession.
  - 3.1 The benchmark NTKM for the traffic moved during October 2020 to March 2021 shall be NTKM achieved by a customer for Clinker traffic of lead more than 1000 km during October 2019 to March 2020. The customer will be eligible for concession of 20 % on NTR after crossing the benchmark.
  - 3.2 The benchmark NTKM for traffic moved during April-2021 to March 2022 shall be NTKM achieved by a customer for clinker traffic long more than 1000 km during April-2020 to March-2022. The customer will be eligible for concession of 25 % on NTR after crossing the benchmark.
  - 3.3 In respect of new customers, the benchmark NTKM shall be 2.815 million NTKM for the traffic moved during six monthly period, during October 2020 to March 2021 and proportionally doubled for full year period i.e., for traffic moved during April-2021 to March-2022. The concessions as mentioned in the para 3.1 and 3.2 above will be granted by the new customer also after crossing the prescribed benchmark NTKM.
- 4 The concession shall be admissible on Normal Tariff rate (NTR) from the next RR when the benchmark NTKMs is achieved.
- 5 CRIS will carry out software modification for system implementation for customer code and originating/destination terminal shall be captured in TMS for working out benchmark NTKM customer wise.
- 6 The actual freight charged shall be considered for arriving at Actual Gross Freight Revenue (AGFR) with respect to Long Tern Tariff (LTTC) Policy.
- 7 Traffic that avails discount under liberalized TEFD shall not qualify for this concession.
- 8 No other concession under freight incentive schemes shall be applicable concurrently, other than concession applicable to traffic to and from North East region.
- 9 The concession under this policy shall be applicable for both train load and wagon load.
- 10 Diversion and rebooking will not be permitted.
- 11 Floor limit: NTR after applying concession shall not be less than the NTR for distance of 1000 km.
- 12 Zonal Railways will interact with industries on a continuous basis to attract more volumes, which will be monitored by Railway Board on periodic basis.
- 13 These instructions will come into force from 07.12.2020.
- 14 This issues in consultation with Traffic Transportation directorate and with the concurrence of Finance directorate in the Ministry of Railways.

**Please note and notify staff through 'SOB'.**

**Please acknowledge receipt of this letter.**

Previous Commercial Circular (Goods) .NO. 127/2021 Haulage Charge for roundtrip movement of container traffic- power to Zonal Railway.
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**(Dr. Manjunath Kanamadi)**  
**Sr. Divisional Commercial Manager**

Copy to: CCI's, CGSR's & SMR's for information.

Copy to: Commercial Control/MYS for information.