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46 Anjan

वाणिज्य परिपत्र (कोचिंग) सं. 45/2025
COMMERCIAL CIRCULAR (Coaching) NO. 45/2025
2025 का दर सूचना सं. 12 RATE ADVICE NO. 12 of 2025

विषय/Sub: Liberalization in parcel policies.

संदर्भ/Ref: (i) FM Circular No. 11/2022 dt 13.6.2022.

(ii) FM Circular No. 2 of 2024 and FM Circular 31 of 2024

(iii) FM Circular No. 02/2007 dt 20.2.2007 and amendments thereto,

(iv) Railway Board, New Delhi, letter No. 2025/TC(FM)/11/16 (e-3503988) dated 28.11.2025.

Freight Marketing Circular No. 28 of 2025

The Indian Railways' parcel business is presently segmented into direct (railway) booking, leasing of parcel space (SLR, VP, full parcel train), indent VP/parcel train and booking of SLR/VP under JPP-RCS scheme. Aggregators play a very important role in all the segments of parcel business. Therefore, in order to increase the parcel business, there is need for attracting more aggregators into this business. With a view to increase the participation of more number of aggregators and other stake holders in railway parcel business, it has been decided to relax the financial criteria for participating in e-auction of leased SLR/leased VP, tender for PCET and for registering as Aggregator under the JPP-RCS scheme.

Accordingly, it has been decided to :-

(i) Insert para 1.5 below the para 1.4 of Policy and Standard Conditions of Contract issued vide FM Circular 11/2022 dt 13.6.2022 (Table-1 of Annexure)

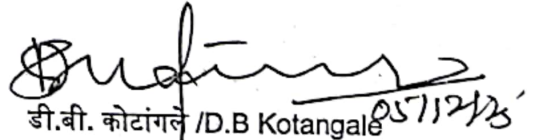
(ii) Amend the existing provisions of para 2.1.2 of Annexure-A of FMC 31/2024 (Table-2 of Annexure); and

(iii) Amend para-5 of FMC 02/2007 (Table-3 of Annexure)

2. Wide publicity of these relaxations should be ensured. Meetings with the parcel business stakeholders may also be held at the Zonal & Divisional levels to disseminate information regarding the relaxation of the eligibility criterion.

3. This issues with the concurrence of Finance Directorate of the Ministry of Railways.

Previous Commercial Circular (Coaching) No. 44/2025 reg. Classification of trains for the purpose of charging freight for parcel and luggage traffic.


डी.बी. कोटांगले /D.B. Kotangale 05/11/25

सहायक. वाणिज्य प्रबंधक (माल सेवा)/, ACM/FS

कृते प्रधान मुख्य वाणिज्य प्रबंधक/ हुबल्ली /For PCCM /Hubballi

दक्षिण पश्चिम रेलवे
SOUTH WESTERN RAILWAY

 आज़ादी का अमृत महोत्सव	रेल सौधा, क्षेत्रीय प्रधान कार्यालय, वाणिज्य विभाग, दूसरी मंजिल, गदग रोड, हुबल्लि, कर्नाटक- 580020	Indian Railway 	Rail Soudha, Zonal Headquarters office, Commercial Branch, 2 nd Floor, Gadag Road, Hubballi, Karanataka- 580020	
सं. सी. No.C.206//Parcel Policy/SWR/Vol.XII			दिनांक/Date: 05.12.2025	

Copy to: Sr. DCM/UBL, SBC

MYS

They will issue necessary instructions to all concerned under their Control and acknowledge.

Copy to: Sr.DOM/UBL, SBC & MYS for information.

Copy to: Secretary to GM for kind information of GM.

Copy to: SDGM, PCOM, CFTM, PFA&CAO/SWR/UBL for information.

Copy to: Dy.CCM (Claims)/ BNC for information.

Copy to: Dy.FA&CAO/T/SBC for information.

Copy to: Principal Director of Audit/SWR/UBL for information.

Copy to: Sr.CCI/HQ/SWR/UBL for information.

Copy to: Commercial Control/HQ/SWR/UBL for information.

Copy to: Principal MDRTI/Saptapur, Dharwad for information.

FM Circular No. 28 of 2025

Annexure

Table-1:- Insertion of new para 1.5 below the para 1.4 of Policy and Standard Conditions of Contract issued vide FM Circular 11/2022 dt 13.6.2022 for e-Auction

Existing	Amended
Para-1. Eligibility: 1.4. If the turnover details are not entered by a registered entity in its IREPS profile, the system will not allow the entity to participate in auctions for lots for which the minimum turnover required is greater than zero.	New para inserted below para 1.4 "Para 1.5 - " The provision of para 1.1 to 1.4 shall not be applicable on leasing of parcel spaces."

There is no change in other terms and conditions. CRIS is requested to carry out suitable modification in the IREPS module.

Table-2:- Modification in the existing Annexure-A to JPP-RCS policy issued vide FMC 2/2024 and further amended vide FMC 31/2024.

Existing provision (FMC 31/2024)	Revised provision
Para 2.1.2 of Annexure-A Financial Criteria: Net turnover of at least Rs 50 lakhs (from logistics, cargo/courier handling, and transportation business, taken together) during the previous financial year;	To be deleted
Para 3.1 of Annexure-A Freight forwarders/ transporters desirous of getting themselves empanelled as 'Aggregator' will be required to submit empanelment Fee of Rs. 20,000/- (twenty thousand) + GST (as applicable) through online mode from prospective effect, without any refund.	Freight forwarders/ transporters desirous of getting themselves empanelled as 'Aggregator' will be required to submit empanelment Fee of Rs. 10,000/- (ten thousand) + GST (as applicable) through online mode from prospective effect, without any refund.

There is no change in other terms and conditions. CRIS is requested to carry out suitable modification in the VAP module.

Table-3:- Amendment to para 5 of FM Circular 02/2007 dt 20.2.2007 regarding financial eligibility criteria for participating in tenders for leasing of Parcel Cargo Express Train (PCET)

Existing para	Amended para
5. Eligibility criterion: Registered leaseholders and others having turnover of not less than Rs. 10 crores per annum during the last three financial years shall be eligible to participate in open tenders.	5. Eligibility criterion: Registered leaseholders shall be eligible to participate in open tenders.

There is no change in other terms and conditions.

(Director Freight Marketing)