

**SOUTH-WESTERN RAILWAY
BENGALURU DIVISION**



**Expression of Interest
for**

**Development of Existing Brown Field Goods Sheds
at Small/Road-side stations through Private
Investment at Two locations – HOSUR &
DODDABALAPUR**

EOI Notification No: B/C. 206/Goods Shed/PPP/EOI/DBU
& HSRA/2021/1

Issued by:

Sr. Divisional Commercial Manager,
Bengaluru Division
South-Western Railway
Bengaluru – 560 023, Karnataka
Dated:01.06.2021

CONTENTS

<i>Sl.No.</i>	<i>Particulars</i>	<i>Page No(s)</i>
	Notice inviting Expression of Interest (EOI)	
1	Disclaimer	3
2	Introduction and Background	5
3	Description of EOI process	6
4	Scope of Work	6
5	General Information	7
6	Information to be provided in the EOI	8
7	Instruction to Applicants	8
	7.1 Availing EOI documents	8
	7.2 Completeness of the EOI response	9
	7.3 EOI preparation Cost	9
	7.4 Language of Bids	9
	7.5 Evaluation of EOI	9
	7.6 No obligation to issue an RFT	9
	7.7 Right to cancel the EOI process	9
8	Details of volume of traffic and commodities handled at goods sheds	10
9	Scope of Work - (Annexure-A – I & Annexure – A - II)	11-12
10	Format for the Applicants to fill in the details (Annexure-B)	13-14
11	Format for Declaration (Annexure-C)	15
12	Format for submission of Offer/response to EOI (Annexure-D)	16

**Notice inviting Expression of Interest (EOI)
For
“Development of Existing Brown Field Goods Sheds at
Small/Road-side stations through Private Investment at
two locations”**

This EOI document is being issued by Bengaluru Division, South-Western Railway for Development of existing Brown Field goods shed at small/road-side stations through Private Investment at two locations”

Purpose of this EOI Document is to seek from potential companies, firms and business organisations, their interest in partnering with Bengaluru Division, South-Western Railway for providing comprehensive services to our freight customers in participative revenue generation business models. Potential bidders are advised to study this EOI document carefully before submitting their EOI. Expression of Interest (EOI) received in response to this notice shall be utilised to firm up tender specifications and shortlist parties expressing interest in this business model. Bengaluru Division, South-Western Railway reserves the right to accept or reject any or all of the EOI's received against this notice without assigning any reasons and without prejudice.

The responses in the prescribed format along with necessary documents should be submitted to this office on or before 21.06.2021. Responses received after 21.06.21 shall not be considered.

1. Disclaimer

Expression of Interest (EOI) contains information considered relevant about the Project to seek interests and shortlist potential partners in outsourcing functioning of goods sheds in a revenue model. EOI received and selected shall neither be an agreement nor a contract.

Information provided in this EOI document pertains to a wide range of subjects, some of which depend on interpretation of law. Applicants are advised to conduct their own independent assessments, site visits, investigations and analysis to gather adequate information they consider relevant.

Furthermore, information provided herein is not intended to be an exhaustive account of statutory or commercial requirements and should not be regarded as a complete or authoritative statement of law. Bengaluru Division, South-Western Railway has no liability under any law, statute or by any rule and/or regulation made there under, tort, equity, principles which may arise from or be incurred or suffered on account of anything contained in this EOI document or otherwise, including accuracy, adequacy, correctness, reliability or completeness of information in the EOI document. Any assessment, assumption, statement or information contained herein or deemed to form part of this EOI document or arising in way in this subject shall not create any liability Bengaluru Division,

South-Western Railway.

Bengaluru Division, South-Western Railway will neither entertain nor be liable for any claim as to costs and expenses in relation to the preparation and submission of EOI applications in terms of this EOI Document.

Information contained in this EOI document or subsequently provided to the prospective applicants, verbally or in documentary or any other form by an authorised representative of Bengaluru Division, South-Western Railway shall be treated as confidential and reproduction, dissemination or use for any other purpose is prohibited.

This EOI document is only a prospective exploration and does not bind Bengaluru Division, South-Western Railway to select or short-list applicants for a firm commitment at any time.

2. Introduction and Background

Bengaluru Division, South-Western Railway is freight unloading zone of the Indian Railways with an annual freight handling of 200 million tonnes, Bengaluru Division, South-Western Railway handles a basket of commodities including food grain, fertilizer, cement, sugar, salt, automobiles items etc., in addition to other bulk commodities through its wide network of goods sheds, terminals and sidings.

Bengaluru Division, South-Western Railway seeks Expression of Interest (EOI) for Development of existing Brown Field Goods Sheds at small/road-side stations through Private Investment at two locations”.

The key objectives of this EOI are to:

1. Repair/ Re – Develop and maintenance of Railway Goods Sheds with state-of-the-art modern infrastructure, facilities and services.
2. Professional and efficient terminal management to realise the full potential of the Goods Sheds.
3. Provide value added services to merchants, labourers and other stakeholders.

3. Description of EOI Process:

Expression of interest (EOI) is being sought to identify potential partners to modernise goods sheds and to provide them revenue earnings. Suggestions to firm up specifications for subsequent tenders are solicited through this EOI.

Subsequent to this EOI and short listing of potential partners, it is proposed to issue a Request for Tender (RFT) to award a contract.

Bengaluru Division, South-Western Railway, however does not, in any manner whatsoever warrant or represent that it will subsequently proceed to invite an RFT.

Details such as location and scope of work to be done of goods sheds proposed to be developed are at **Annexure – A - I & II.**

4. Scope of Work

The Scope of work to be included in the prospective RFT enclosed subsequent to EOI shall include:

1. To repair/redevelop and maintain the existing facilities.
2. Set up additional facilities as required.
3. To provide approach roads and drainage.
4. General lighting
5. Covered shed
6. Drinking water, bath facilities and resting space for labourers & other related infrastructure at existing goods shed.

5. General Information

5.1 Eligibility Criteria

Applicants engaged in the following business shall be eligible to participate:

A company registered in India under the Companies Act 2013, Public Sector Entity, Joint Venture Company, Consortium of Companies, Logistic service providers, Port Terminal Developers, Warehousing Developers and Operators, Freight Forwarders/Cargo Handling Agents, Container Logistics Service providers including Private container operators, Bulk Commodity Consolidators and Transporters, Any other entity engaged in the business of bulk handling/transportation of cargo including individual and Partnership companies etc.

The Applicant should have been operational for at least last three financial years on the date of offer submission. The Applicant should be legally competent to enter into a contract as per extant Indian Laws.

5.2 Financial Eligibility Criteria

- i. The applicant should have filed audited balance sheets and other statutory documents for the last three financial years
- ii. The applicant should have filed income tax return during the last three financial years
- iii. The applicant should not be a defaulter of a Bank Loan.
- iv. The applicant should not be under proceedings in Insolvency and Bankruptcy Board or in Debt Recovery Tribunal.

Documents to substantiate claims for eligibility must be enclosed with the offer.

5.3 Outsourcing of goods sheds will be for a period of 5 (five) years

6.Information to be provided in the EOI

1. Applicant must submit all information as required in this document in the prescribed formats attaching relevant documents.
2. Applications must be signed by an authorised person. (A certified copy of the Power of Attorney or such authorisation must be enclosed with the application)

7.Instructions to Applicants

The Bengaluru Division, South-Western Railway invites eligible applicant to participate in the project and submit the EOI as specified in the Expression of Interest (EOI) document. Only one application shall be entertained from one company/individual/JV etc.,

7.1 *Availing EOI documents*

The EOI document can be downloaded from the SWR website <https://swr.indianrailways.gov.in>.

7.2 *Completeness of the EOI Response*

Applicants are advised to study all instructions, forms, terms, requirements and other information in the EOI documents carefully. Submission of EOI shall be deemed to have been done after careful study and examination of the EOI document with full understanding of its implications. The response to this EOI should be full and complete in all respects. Incomplete or missing information as sought in this EOI document or submission of a proposal not substantially responsive to the EOI document will be at the Applicant's risk and the EOI so submitted is liable to be rejected. Bengaluru Division, South-Western Railway will not entertain or enter into any correspondence on such incomplete applications.

7.3. *EOI Preparation Cost*

The Applicant is responsible for all costs incurred in connection with participation in this process including but not limited to costs incurred in conduct of informative and other diligence activities, participation in meetings/discussions/presentations, preparation of its application, in providing any additional information required by Bengaluru Division, South-Western Railway to facilitate the application process. Bengaluru Division, South-Western Railway will in no case be responsible or liable for any costs connected in any way to submission of an EOI application by a party regardless of the conduct or outcome of the bidding process. All information submitted by the applicant in connection with this EOI application shall be the property of the Bengaluru Division, South-Western Railway.

7.4 Language of Bids

The responses prepared by the applicant and all correspondence and documents relating to the EOIs exchanged by the applicant and Bengaluru Division, South-Western Railway shall be in ENGLISH Language only.

7.5 Evaluation of EOI

All information provided in the EOI application shall be considered for the purpose of evaluation. Bengaluru Division, South-Western Railway reserves the absolute right to accept or reject any or all opinions of any or all applicants without assigning any reason.

7.6 No obligation to issue an RFT

Bengaluru Division, South-Western Railway shall be under no obligation to issue a Request for Tender at any later stage after opening of EOI applications despite the intent to enter into contracts as envisaged herein at a later stage through issue of RFT.

7.7 Right to cancel the EOI process

Bengaluru Division, South-Western Railway reserves the right to cancel or close this EOI process at any stage without assigning any reasons whatsoever and will not be liable to compensate any applicant on any grounds whatsoever. The applicants shall not be entitled to any refund of cost of documents or any other costs incurred by them to participate in this EOI process

8.Details and Volume of Traffic Dealt Goods sheds:

Hosur is a small city in Krishnagiri district of Tamil Nadu located at a distance of 40kms from Bengaluru. SIPCOT industrial estate is situated at 5kms radius of Hosur goods shed.

Good shed at Hosur is a Group – I goods shed of SBC division working in uniform working hours for general goods and ROUND THE CLOCK for iron & Steel consignments. Hosur goods shed handles an average of 25 rakes per month and HSRA is also notified as Container Rail Terminal. The inward traffic handled at this goods shed include commodities as Food grains, cement, fertilisers and Iron & Steel. Outward traffic handled at this good shed are automobile traffic loaded in military and NMG rakes.

Doddaballapur is about 40 kms from Bangalore and is itself a industrial area. Doddaballapur is surrounded by lot of large and medium industries. Doddaballapur DBU is a Group – I goods shed of SBC division working in uniform working hours for goods traffic. DBU handles an average of 13 rakes per month. The inward traffic handled at this goods shed include commodities as Food grains, cement, fertilisers and Iron & Steel. Tractors and farm equipments of TAFE are loaded as Outward traffic in NMG rakes from this goods shed.

Volume of Traffic dealt at Two Good shed – HSRA & DBU.

Goods shed	2018-2019		2019-2020		2020-2021	
	No Of Rakes	Weight In Tonnes	No Of Rakes	Weight In Tonnes	No Of Rakes	Weight In Tonnes
Hosur	199	521217	205	602379	249	636416
Doddaballapur	250	630141	251	634362	150	299636

PROPOSED SCOPE OF WORK – HOSUR

<i>Sl.No</i>	<i>Amenities</i>	<i>Available</i>	<i>To be Provided</i>		
1	Concrete paving of Loading/Unloading	Rail level (mud)	Concrete paving for Atleast 800 Sq. Mts		
2	Paving of approach Road – cement	Tar Road	Existing tar road for about 1200 Sq. Mts to be developed into cement road		
3	Drainage	Available	As per requirement.		
4	Lighting	Available	Highmast Light: Atleast 03 nos. LED LIGHT Atleast – 15 nos.		
5	Covered Goods shed	Not Available	Covered goods shed for Atleast 1500 Sq.Mtrs		
6	RO Plant	Not Available	1 No of Atleast 40 Litres		
7	Raised Drinking Water Taps at Goods shed	Not Available	Atleast 05 Nos		
8	Toilet/Bathroom	Not Available		Ladies	Gents
			Urinals	-	4
			Toilet	2	4
			Bathing	1	4
9	Rest Room for labourers	Not Available	20 Sq. Mts		
10	Dalal Room with toilet Facilities	Not Available	20 Sq. Mts		
11	Provision of Ramp	Available	Existing Ramp to be repaired/upgraded		
12	Road Weigh Bridge	Not Available	100 – 150 tons capacity – 1 no's		

Applicant can also suggest any other facility/facilities for development of goods shed

PROPOSED SCOPE OF WORK - DODDABALLAPUR

<i>Sl.no</i>	<i>Amenities</i>	<i>Available</i>	<i>To be Provided</i>		
1	Concrete paving of Loading/Unloading	Rail level	Concrete paving for Atleast 800 Sq. Mts in two bits		
2	Paving of approach Road – cement	Not available	Cement road for about 1200 Sq. Mts to be developed		
3	Drainage	Available	As per requirement.		
4	Lighting	Available	Highmast Light:Atleast 03 nos. LED LIGHT Atleast – 15 nos.		
5	Covered Goods shed	Not Available	Covered goods shed for Atleast 1500 Sq.Mtrs		
6	RO Plant	Not Available	1 No of Atleast 40 Litres		
7	Raised Drinking Water Taps at Goods shed	Not Available	Atleast 05 Nos		
8	Toilet/Bathroom	Available at Station		Ladies	Gents
			Urinals	-	4
			Toilet	2	4
			Bathing	1	4
9	Rest Room for labourers	Not Available	20 Sq. Mts		
10	Dalal Room with toilet Facilities	Not Available	20 Sq. Mts		
11	Provision of Ramp	Available	Existing Ramp to be repaired/upgraded		
12	Road Weigh Bridge	Not Available	100 – 150 tons capacity – 1 no's		

Applicant can also suggest any other facility/facilities for development of goods shed

Instructions to Applicants

Format A-1: Cover Letter

[To be printed on the Applicant Company's/Lead member's Letterhead and signed by its Authorised Signatory]

dd/mm/yyyy

To

The Senior Divisional Commercial Manager,
Bengaluru Division,
South-Western Railway,
Bengaluru – 560023, Karnataka

Sub: Submission towards Expression of Interest (EOI) for Development of existing Brown Field Goods Sheds at small/road-side stations through Private Investment at Dodballapur/Hosur.

Dear Sir/Madam,

Having examined the EOI, the receipt of which is hereby duly acknowledged. I/We offer to submit the EOI for the project.

I/We agree and understand that, this EOI is non-binding and non-committal. Further, I/We confirm that neither Bengaluru Division, South-Western Railway nor any of its employees, associates, affiliates or its agents shall be liable to me/us for any liability arising directly or indirectly from our participation in the EOI process.

I/We further agree, understand and fully comprehend that Bengaluru Division, South-Western Railway may in its absolute and exclusive discretion at any time, change alter, replace, remove and/or cancel any or all part of the EOI document or the project. Bengaluru Division, South-Western Railway may also abandon, call-off, alter, replace, revise the project. Furthermore, Bengaluru Division, South-Western Railway is under no obligation or compulsion in any manner whatsoever to release or publish the RFT. It may also change or replace or cancel any or all part of the bidding process.

I/We submit hereto my/our EOI as per the requirements and details specified in the EOI document. I/We confirm that the information contained in these submissions or any part thereof, including the appendices, and other documents and instruments delivered or to be delivered to Bengaluru Division, South-Western Railway are true, accurate, verifiable and complete. These submissions include all information necessary to ensure that the statements therein do not in whole or in part mislead Bengaluru Division, South-Western Railway.

I/We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading during the EOI process, I/We are liable to be disqualified from the EOI process.

I/We agree that you are not bound to accept any EOI you may receive. I/We also agree that you reserve the right in absolute sense to reject all or any of the EOI received as per the EOI Document and Advertisement.

It is hereby confirmed that I/We am/are entitled to act on behalf of my/our own firm and empowered to submit this document as well as such other documents, which may be

required in this connection. -----

Signature of the Authorised Signatory (with official stamp)

Vide Company Board Resolution/Authority letter dated:

Name of the Authorised Signatory:

Designation of Authorised Signatory:

Address of the Applicant:

Telephone/Mobile of the Applicant:

Email address of the Applicant:

ANNEXURE – C
Format for Declaration

(To be printed on the Applicant Company's Lead Member's Letterhead and signed by its Authorised Signatory)

To
Senior Divisional Commercial Manager,
Ground Floor, DRM Building, Bangalore Division,
South Western Railway
Ref No.

Dear Sir/Madam,

In response to EOI Reference No. _____ for Development and maintenance of infra structural facilities of existing Brown Field Goods Sheds at small/road-side stations through Private Investment at _____ as an owner/partner/Director of _____, I/We hereby declare that presently our firm _____ is having unblemished record and is not declared ineligible for corrupt and fraudulent practices either indefinitely or for a particular period of time by the State Government in the last 3 (three) preceding financial years from 2021-22.

I/We further declare that presently our Firm _____ is not blacklisted and not declared ineligible for reasons other than corrupt and fraudulent practices by any State/Central Government/PSU on the date of Application Submission.

If this declaration is found to be incorrect then without prejudice to any other action my/our application may be rejected and Bengaluru Division, South Western Railway may take any other action that may deem fit to it.

Yours sincerely,

(Signature of the Authorised Signatory (With official stamp))
Vide Company Board Resolution/Authority letter dated:
Name of the Authorised Signatory:
Designation of Authorised Signatory:
Address of the Applicant:

Telephone/Mobile of the Applicant:
Email address of the Applicant:

Format For Submission of Offer/Response to EOI

1. Company Details-
 - a) Name of Company – Certificate of Incorporation, Name of Key Persons, Authorized Signatories & Contact person details in letter head.
 - b) Registered and local office address with documentary Proof.
2. Profile of Company
3. Documents to demonstrate the financial capacity – Last three years annual turnover, Tax paid, Solvency Certificate (Copies to be enclosed).
4. Details of similar assignments carried
5. Brief Description of the concept note explaining the following :
 - a) Creation and redevelopment of facilities, their upkeep and maintenance.
 - b) Expectations from Railways
 - c) Any other relevant details
 - d) Any other revenue generating initiative/proposal.